

# A People Partnership That Works for You

Executive Recruitment & Assessment with WME & Solace in Business Search

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We know leadership recruitment in local government isn't just about filling a vacancy it's about finding someone who can shape your future. That's where we come in.

West Midlands Employers (WME) and Solace in Business have teamed up to offer a smarter, simpler way to recruit top talent across the region. We bring together national reach, deep local knowledge, and sector expertise all underpinned by shared values and a not-for-profit ethos.



## What Makes Us Different?

- We get local government because we are local government.
- We're not-for-profit, so everything we do is reinvested back into your sector.
- You get national scale and local insight the best of both worlds.
- You work with real people who care and who'll do the heavy lifting for you.
- We combine recruitment with genuine leadership development, not just placement.



# More Than Just Recruitment

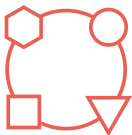
**This isn't a one-size-fits-all approach.**

We work with you to understand what you really need and shape our service around it whether that's a full recruitment campaign, targeted headhunting, or independent assessment support.



## **Hard-to-fill roles?**

We've got the reach and know-how.



## **Want better diversity?**

We don't tick boxes we find the right people, from all backgrounds.



## **Need honest advice?**

We'll tell you what's working, and what isn't.



## Why It Matters

The leaders we place don't just fit the job they make a difference. And we don't disappear once they're in post. We support candidates and clients throughout, offering feedback, development pathways, and honest reflections.

This is recruitment that's **respectful, ethical, and focused** on the long game.

## Profit for Purpose

Because we're not-for-profit, every pound goes back into your sector. Our surplus helps fund leadership programmes, inclusive recruitment tools, strategic workforce training, and direct support for local councils.

That means every time you work with us, you're investing in something bigger.



# How We Work

We're in this together it's a true partnership.

You'll work with experienced professionals from WME and Solace, backed by strong networks and real-time market insight. We're flexible in our approach, grounded in public sector values, and committed to doing things properly.

We tailor everything to fit your needs and we're here before, during and after every appointment.

## A Better Candidate Experience

We treat candidates the way we'd want to be treated with:

- **respect,**
- **honesty**
- **and care.**

They're not just names on a list they're potential future leaders of our sector. We keep them informed, supported and engaged throughout, whether they're successful or not.

And when the process ends? We offer personal feedback, coaching and career development support to help them grow.

## Let's Talk

If you want a values-led recruitment partner who gets the sector and gets things done, let's have a conversation.



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